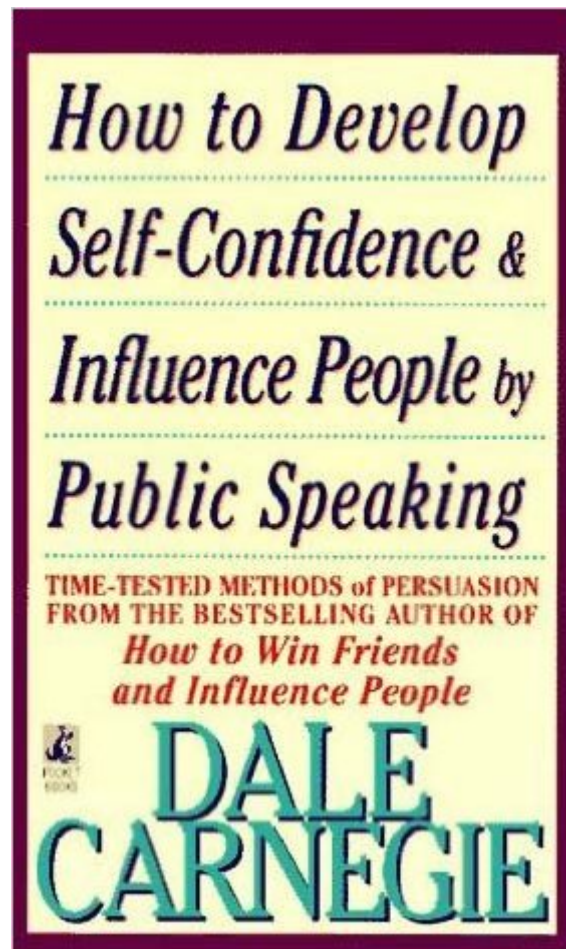


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# How To Develop Self-Confidence And Influence People By Public Speaking



## Synopsis

Drawing on Dale Carnegie's years of experience as a business trainer this book will show you how to overcome the natural fear of public speaking, to become a successful speaker and even learn to enjoy it. His invaluable advice includes ways to: - Develop poise - Gain self-confidence - Improve your memory - Make your meaning clear - Begin and end a presentation effectively - Interest and charm your audience - Improve your diction - Win an argument without making enemies --This text refers to an out of print or unavailable edition of this title.

## Book Information

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## Customer Reviews

I have been a Toastmaster for several years. This book pulled my experiences together, and showed me how to make better use of preparation and presentation techniques. Carnegie addresses the whole person, and radiates an interest in people and their goals. Two of the more valuable approaches of the book were its focus on the gradual development of a speech through the use of constant reflection, and its instruction for using imagery to recall the points of a speech when you are actually out on the floor. Another strong point of the book is its use of examples, both from historical and contemporary (for the author) sources. The examples not only strengthen the interest of the reader, but augment and reinforce the points Carnegie is emphasizing.

After having read HOW TO DEVELOP SELF-CONFIDENCE & INFLUENCE PEOPLE by PUBLIC SPEAKING by Dale Carnegie, I genuinely feel compelled to write a brief review. First, I found this book to be useful and practical. The author provides general principles regarding how to develop self-confidence and improve one's speaking performance, then provides an illustration of that

principle. In other words, the author is effectively instructing us on how to improve our public speaking performance, which is critical in so many professions. Second, this book contains brilliant depth. In fact, to be forward, I was skeptical I would even find this book useful. I have provided speeches with nearly 300 people in attendance. However, when it came to my performance before small groups --say, three to twelve people-- I tended to flounder. From this book, I learned that I must prepare for my short presentations as I prepare for my more lengthy presentations. A few quick pointers: memorize your opening and closing, which I was not doing for my small group presentations; I was often attempting to "wing" them. However, subsequently reading this book, my presentations are more effective and have more grace. Third and in conclusion, the final chapter was somewhat astonishing for me. I was literally mispronouncing a few words, and I am very grateful for having received instruction and guidance from the author. For example, I was mispronouncing vland, antldote, amEnable, cUlinary, sUpine, lab-o-ra-tory, bev-er-age, Cath-o-lic, choc-o-late, di-a-mond, fo-li-age, gal-ler-y, et al.! I honestly state with confidence that this little treasure is a "must read" for professionals, particularly those required to speak before small and large audiences. On a final note, I only wish I had read this book earlier, my life would have been quite easier. Sincerely, Clovis

I regularly give public talks, and am always looking for ways to improve my speaking and organizational abilities. On a lark, I picked this up from a friend's bookshelf, and simply couldn't put it down, eventually buying my own copy. It isn't only that the author offers highly useful, practical information regarding poise, confidence, and organization, but also writes with a level of skill that is truly rare. I recommend this book not only to burgeoning and expert public speakers alike, but also to writers interested in reading truly masterful prose.

As one could expect from a expert in human interaction, Dale Carnegie wrote a clear and concise book on public speaking. The book is very readable, with loads of "practical" examples, and with a fantastic summary after each chapter. I am sure the book can be of help to the novice as for the expert speaker alike. I gave the book 4 stars, because in my view only mind blowing books like Carnegie's "How to Win Friends and Influence People" deserve the maximum of 5 stars.

Some books are able to apply to readers of any age group, even after many decades of said book's publication. Dale Carnegie's "How to Develop Self-Confidence and Influence people by Public Speaking," is without doubt a timeless classic. Carnegie's goal in writing this

work was to help men and women acquire skills that will help them get ahead in every phase of their lives. The author illustrates techniques with examples taken from great speakers like Abraham Lincoln and Theodore Roosevelt; He then helps the reader feel that even he or she can reach great levels of public speaking ability by citing anecdotes of his clients'™ success stories. Carnegie attacks the weaknesses that could affect a speaker from every angle. Content, delivery, and poise are just a few aspects that the author discusses in his analysis and education of the public speaker. I greatly benefited from the author's™ summary at the end of every chapter, which helped me compartmentalize the lessons that I had learned and effectively store them in my memory. Every chapter targeted and reached a specific objective; every paragraph thought me something, and I never felt that what I was reading was written just in order to fill the page. Another advantage of this book is the appendix, which contains fourteen exercises focused on improving the reader's™ word pronunciation.

I joined a ToastMasters club and ordered this book to help me with the numerous speeches I am required to give. It was a great help and reinforced some of my own natural abilities. The stories of other successful speakers were very enlightening. There were several books he recommended reading and I bought some of them. They also proved to be great reading. Great buy!

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